

Message Text

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64

ORIGIN EB-11

INFO OCT-01 ARA-16 ISO-00 FMC-04 CIAE-00 COME-00 DODE-00

INR-10 NSAE-00 RSC-01 CG-00 COA-02 DLOS-06 /051 R

DRAFTED BY EB/MA:JPSTEINMETZ:EW

APPROVED BY EB/MA:RWEBB

FMC:RHOPE(INFO)

MARAD:RGAGE(INFO)

ARA/BR:JSLATTERY

ARA-LA/CEN:LAPEZZULLO

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R 151925Z OCT 73

FM SECSTATE WASHDC

TO AMEMBASSY GUATEMALA

AMEMBASSY TEGUCIGALPA

AMEMBASSY SAN SALVADOR

AMEMBASSY MANAGUA

AMEMBASSY SAN JOSE

AMEMBASSY BRASILIA

AMCONSUL RIO DE JANEIRO

AMCONSUL SALVADOR

AMCONSUL RECIFE

AMCONSUL BELEM

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E.O. 11652:

TAGS: ETRN, GT, HO, ES, NU, CS, BR

SUBJECT: OCEAN SHIPPING: DELTA STEAMSHIP LINES

PLANNING US GULF-CENTRAL AMERICA-BRAZIL SERVICE

1. DELTA STEAMSHIP LINES INFORMED DEPARTMENT IT WILL
INAUGURATE US FLAG LINER SERVICE BETWEEN US GULF, CENTRAL
AMERICA (PUERTO BARRIOS, SANTO TOMAS, PUERTO CORTES &
LIMON) AND NORTHERN BRAZIL (BELEM, RECIFE, SALVADOR,
VICTORIA) PORTS BEGINNING NOVEMBER/DECEMBER, 1973. PRESENT
PLANS ARE TO PLACE THREE DELTA-CLASS FREIGHTERS ON A 42
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DAY SCHEDULE WITH SAILINGS FROM NEW ORLEANS EVERY TWO WEEKS.

INITIAL EMPHASIS WILL BE ON CARRIAGE OF US CARGOES SOUTH-BOUND AND US-DESTINED BRAZILIAN FREIGHT ON THE BACKHAUL. THEREAFTER, DELTA LINES HOPES TO GENERATE CARGOES BETWEEN BRAZIL AND CENTRAL AMERICA AND FROM THE LATTER TO US GULF PORTS. LONG RANGE PLANS ENVISAGE INTRODUCTION OF LASH SERVICE.

2. IN THIS REGARD CAPT. J. CLARK, PRESIDENT, DELTA LINES; THOMAS W. HARRELSON, ASSISTANT TO THE PRESIDENT; AND JAMES W. RICHARDS, EXECUTIVE ASSISTANT FOR INTERNATIONAL RELATIONS (WHO HAS BEEN DESIGNATED SALES REPRESENTATIVE FOR CENTRAL AMERICA) WILL VISIT CENTRAL AMERICAN COUNTRIES NOVEMBER 3-10. THEY PLAN TO TOUR CARIBBEAN PORTS AND MEET WITH LOCAL GOVERNMENT, INDUSTRY AND EMBASSY REPRESENTATIVES

TO DISCUSS VARIOUS ASPECTS OF PLANNED SERVICE. TENTATIVE ITINERARY AND ASSISTANCE REQUIRED OF POSTS FOLLOW IN SEPTTEL. KISSINGER

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